



TOP TIPS FOR BUYERS

*THINGS TO THINK ABOUT...
before your search*

FINANCES

HOW MUCH CAN YOU AFFORD TO SPEND OR WANT TO SPEND? WILL YOU NEED TO LIQUIDATE FUNDS TO CLOSE? DO YOU NEED TO CONSULT A MORTGAGE BROKER? WE ARE HERE TO HELP YOU PREPARE FOR YOUR PURCHASE IN EVERY WAY. IT IS IMPORTANT TO HAVE BUDGET INFO AND NECESSARY APPROVALS LINED UP PRIOR TO MAKING AN OFFER.

TIMING

HOW SOON WOULD YOU LIKE TO CLOSE ON YOUR NEW PROPERTY? WHAT ARE THE OBSTACLES, IF ANY, THAT YOU NEED TO OVERCOME TO CLOSE WITHIN 30-60 DAYS OF HAVING YOUR OFFER ACCEPTED? IS A DEFERRED TAX EXCHANGE (IRS 1031) SOMETHING THAT WOULD BENEFIT YOU? ASK US ABOUT IT! DO YOU HAVE A HOME TO SELL?

SPECIFICATIONS

THIS IS NOTHING MORE THAN A LIST! WHAT ARE YOUR WISH LIST ITEMS, WHAT ARE YOUR MUST-HAVES? YOUR DEAL-BREAKERS? WHAT DO YOU WANT YOUR LIFESTYLE TO BE LIKE? DO YOU WANT TO LIVE CLOSE TO THE BEACH? ON A GOLF COURSE? BOTH? HOW SOCIAL DO YOU WANT YOUR NEIGHBORHOOD TO BE? THERE ARE NO WRONG ANSWERS!

USE US AS A RESOURCE

WE HELP PEOPLE BUY AND SELL HOUSES EVERYDAY. WE HAVE THE KNOWLEDGE TO ASSIST YOU IN EVERY PHASE OF THE PROCESS. NO QUESTION IS OFF-LIMITS. WE HAVE TRUSTED PARTNERS WE UTILIZE TO HELP OUR CLIENTS IN EACH ASPECT OF THEIR PURCHASE.

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