



TOP TIPS BEFORE YOU LIST

THINGS TO THINK ABOUT

FINANCES

IT'S A GOOD IDEA TO REQUEST A MORTGAGE PAYOFF QUOTE, IF APPLICABLE TO BEGIN TO QUANTIFY HOW MUCH MONEY YOU WILL TAKE AWAY FROM SALE. CONSULT YOUR TAX PROFESSIONAL ON ANY EFFECT THE SALE WILL HAVE ON YOUR TAX RETURN.

TIMING

WHAT IS YOUR IDEAL TIMELEINE? WOULD YOU HAVE A PLACE TO GO IF YOU GOT AN IMMEDIATE OFFER WITH A QUICK CLOSE? DO YOU NEED A LEASE BACK FROM THE NEW OWNERS? WHAT WILL YOUR CLEANING SCHEDULE BE WHILE YOUR HOME IS ON THE MARKET?

FURNISHINGS

WHAT ARE YOU TAKING WITH YOU? MAKE A LIST OF YOUR MUST-KEEPS. IN NAPLES, IT'S VERY COMMON TO SELL HOMES FURNISHED BUT IT'S NOT NECESSARY TO DO SO. KNOWING YOUR EXCLUSIONS WILL HELP DETERMINE MARKET VALUE FOR YOUR HOME.

ACCESS TO YOUR HOME

WHAT DAYS AND TIMES CAN YOUR HOME BE SHOWN? DO YOU HAVE VALUABLES TO REMOVE BEFORE SHOWINGS BEGIN? DO YOU HAVE PETS WE NEED TO WORK AROUND?

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